

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning and ending

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization FARM AID, INC Doing business as		D Employer identification number 36-3383233
	Number and street (or P.O. box if mail is not delivered to street address) Room/suite 501 CAMBRIDGE STREET, 3RD FLOOR	E Telephone number (617) 354-2922	
	City or town, state or province, country, and ZIP or foreign postal code CAMBRIDGE, MA 02141		G Gross receipts \$ 3,412,595.
	F Name and address of principal officer: GLENDA YODER SAME AS C ABOVE		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions
	I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		H(c) Group exemption number ▶

J Website: ▶ WWW.FARMAID.ORG

K Form of organization: Corporation Trust Association Other ▶ **L Year of formation:** 1985 **M State of legal domicile:** IL

Part I Summary		Prior Year	Current Year
Activities & Governance	1 Briefly describe the organization's mission or most significant activities: FARM AID'S MISSION IS TO BUILD A VIBRANT, FAMILY FARM-CENTERED SYSTEM OF AGRICULTURE IN AMERICA.		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	10
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	10
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	14
	6 Total number of volunteers (estimate if necessary)	6	0
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	1,590,794.	2,693,871.
	9 Program service revenue (Part VIII, line 2g)	52,993.	10,000.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	24,933.	25,240.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,232,308.	-281,030.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	2,901,028.	2,448,081.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	1,000,281.	891,399.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	717,128.	827,652.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 470,074.		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	908,259.	787,791.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	2,625,668.	2,506,842.	
19 Revenue less expenses. Subtract line 18 from line 12	275,360.	-58,761.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 3,496,370.	End of Year 3,537,834.
	21 Total liabilities (Part X, line 26)	283,962.	363,955.
	22 Net assets or fund balances. Subtract line 21 from line 20	3,212,408.	3,173,879.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date			
	GLENDA YODER, ASSOC. DIRECTOR & ASSIST. TREASURER Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name EUGENE BORGONZI	Preparer's signature	Date 11/15/21	Check if self-employed <input type="checkbox"/>	PTIN P01269879
	Firm's name ▶ EDELSTEIN AND COMPANY LLP	Firm's EIN ▶ 04-2442519	Firm's address ▶ 160 FEDERAL STREET, 9TH FLOOR BOSTON, MA 02110		
Phone no. 617-227-6161					

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: FARM AID'S MISSION IS TO BUILD A VIBRANT, FAMILY FARM-CENTERED SYSTEM OF AGRICULTURE IN AMERICA. FARM AID ARTISTS AND BOARD MEMBERS WILLIE NELSON, JOHN MELLENCAMP, NEIL YOUNG AND DAVE MATTHEWS HOST AN ANNUAL FESTIVAL TO SUPPORT FARM AID'S WORK WITH FAMILY FARMERS AND TO INSPIRE

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 1,333,329. including grants of \$ 802,399.) (Revenue \$ 5,000.) HELPING FARMERS THRIVE - THROUGH ITS TOLL-FREE NUMBER, 1-800-FARM-AID, AND ONLINE FARMER RESOURCE NETWORK DIRECTORY, FARM AID REFERS AND CONNECTS FARMERS TO AN EXTENSIVE NETWORK OF ORGANIZATIONS ACROSS THE COUNTRY THAT HELP FARMERS FIND THE RESOURCES THEY NEED TO ACCESS NEW MARKETS, TRANSITION TO MORE SUSTAINABLE AND PROFITABLE FARMING PRACTICES, AND RECEIVE IMMEDIATE SUPPORT SERVICES IN TIMES OF CRISIS. THE ORGANIZATION MAKES GRANTS TO FARM AND RURAL SERVICE ORGANIZATIONS AND COLLABORATES WITH SERVICE PARTNERS TO HELP BUILD THEIR CAPACITY FOR ADDRESSING FARMER CHALLENGES AND NEEDS. FARM AID GRANTS ALSO SUPPORT THE FARM ADVOCATE LINK, A NATIONAL NETWORK OF FARM ADVOCATES WHO PROVIDE ONE-ON-ONE SERVICES TO FAMILY FARMERS. THE FARM ADVOCATE LINK'S MISSION IS TO TRAIN, SUPPORT AND RECRUIT A NEW GENERATION OF FARM

4b (Code:) (Expenses \$ 308,531. including grants of \$ 81,500.) (Revenue \$ 5,000.) TAKING ACTION TO CHANGE THE SYSTEM (TACS) - FARM AID SEEKS TO ADVANCE THE POWER AND PARTICIPATION OF FARMERS TO CHANGE THE AMERICAN FARM AND FOOD SYSTEM. FARM AID PROVIDES GRANTS TO LOCAL, REGIONAL AND NATIONAL ORGANIZATIONS TO PROMOTE FAIR FARM POLICIES AND GRASSROOTS ORGANIZING CAMPAIGNS DESIGNED TO DEFEND AND BOLSTER FAMILY FARM-CENTERED AGRICULTURE. FARM AID'S ACTION CENTER ENGAGES PEOPLE TO BECOME ADVOCATES FOR CHANGE. THE ORGANIZATION HAS WORKED SIDE-BY-SIDE WITH FARMERS TO PROTEST FACTORY FARMS AND INFORM FARMERS AND EATERS ABOUT ISSUES LIKE GENETICALLY MODIFIED FOOD, GLOBAL TRADE AND INDUSTRIAL LIVESTOCK PRODUCTION. FARM AID SERVES AS A LEADER AND CONTRIBUTING MEMBER OF COLLABORATIVE EFFORTS TO BRING ATTENTION TO THE VARIED CHALLENGES FACED BY FAMILY FARMERS AND TO ENCOURAGE COLLABORATION AND

4c (Code:) (Expenses \$ 158,773. including grants of \$ 0.) (Revenue \$ 0.) PROMOTING FOOD FROM FAMILY FARMS - FARM AID STAGES AMERICA'S LONGEST RUNNING ANNUAL MUSIC EVENT WITH A MISSION, WHICH UNITES FARMERS, ARTISTS, MUSIC LOVERS AND EATERS TO CELEBRATE FAMILY FARMERS AND MOBILIZES PEOPLE TO BUILD A POWERFUL MOVEMENT FOR GOOD FOOD FROM FAMILY FARMS. THE ORGANIZATION'S ANNUAL FESTIVAL FEATURES FAMILY FARM FOOD THROUGHOUT THE VENUE WITH FARM AID'S HOMEGROWN CONCESSIONS, FOSTERING STRONG RELATIONSHIPS AMONG FARMERS, FOOD COMPANIES, CONCESSIONAIRES AND FESTIVALGOERS. THE HOMEGROWN YOUTHMARKET SELLS LOCAL PRODUCE FROM FAMILY FARMERS AND IS STAFFED BY LOCAL YOUTH ENGAGED IN AGRICULTURE. IN THE HOMEGROWN VILLAGE, DOZENS OF FARM AND FOOD GROUPS ENGAGE FESTIVALGOERS IN HANDS-ON EXPERIENCES ABOUT FARMING, FOOD, SOIL, WATER, AND RENEWABLE ENERGY. IN ADDITION TO ITS ANNUAL FESTIVAL, FARM AID

4d Other program services (Describe on Schedule O.) (Expenses \$ 151,490. including grants of \$ 7,500.) (Revenue \$ 0.)

4e Total program service expenses 1,952,123.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	X	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 22-38. Includes questions about grants, compensation, tax-exempt bonds, excess benefit transactions, and contributions.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 1a, 1b, 1c. Includes questions about Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax filings, foreign accounts, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 5 columns: Question, 1a, 1b, Yes, No. Rows include questions about voting members, family relationships, management delegation, significant changes, asset diversion, members, and documentation.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 5 columns: Question, Yes, No. Rows include questions about local chapters, written policies, conflict of interest, whistleblower, document retention, compensation, joint ventures, and participation.

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) GLENDA YODER ASSISTANT TREASURER	35.00			X				99,345.	0.	10,589.
(2) CAROLYN MUGAR EXE. DIRECTOR & VICE PRESI	20.00			X				59,499.	0.	0.
(3) WILLIE NELSON CHAIRMAN/DIRECTOR	1.00	X		X				0.	0.	0.
(4) PAUL ENGLISH DIRECTOR (UNTIL 2/2020)	1.00	X						0.	0.	0.
(5) LANA NELSON SECRETARY/DIRECTOR	1.00	X		X				0.	0.	0.
(6) DAVID ANDERSON DIRECTOR	1.00	X						0.	0.	0.
(7) RICHARD FIELDS DIRECTOR	1.00	X						0.	0.	0.
(8) JOEL KATZ DIRECTOR	1.00	X						0.	0.	0.
(9) DAVID MATTHEWS DIRECTOR	1.00	X						0.	0.	0.
(10) JOHN MELLENCAMP DIRECTOR	1.00	X						0.	0.	0.
(11) MARK ROTHBAUM DIRECTOR	1.00	X						0.	0.	0.
(12) EVELYN SHRIVER TREASURER/DIRECTOR	1.00	X		X				0.	0.	0.
(13) NEIL YOUNG DIRECTOR	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Subtotal							158,844.	0.	10,589.	
c Total from continuation sheets to Part VII, Section A							0.	0.	0.	
d Total (add lines 1b and 1c)							158,844.	0.	10,589.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
MIRROR IMAGE, INC., 290 EXCHANGE ST, 2ND FLOOR, PAWTUCKET, RI 02860	MERCH AND FULFILLMENT / STORAGE	196,441.
IN LUCK BANQUET LLC 1100 BEE CREEK RD, SPICEWOOD, TX 78669	PRODUCTION SERVICES	120,044.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **2**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a	105,077.				
	b Membership dues	1b					
	c Fundraising events	1c	1,238,500.				
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f	1,350,294.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 61,670.				
	h Total. Add lines 1a-1f			2,693,871.			
Program Service Revenue	2 a ADVISORY WORK FOR USDA CFAP	Business Code					
		110000	10,000.	10,000.			
	b						
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			10,000.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		18,628.			18,628.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties		34.			34.	
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities	17,285.			
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b	10,673.				
	c Gain or (loss)	7c	6,612.				
	d Net gain or (loss)			6,612.		6,612.	
8 a Gross income from fundraising events (not including \$ 1,238,500. of contributions reported on line 1c). See Part IV, line 18	8a		546,674.				
			950,135.				
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events			-403,461.		-403,461.		
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a		16,847.				
			3,706.				
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory			13,141.		13,141.		
Miscellaneous Revenue	11 a LICENSING FEES	Business Code					
		110000	109,256.	109,256.			
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d			109,256.				
12 Total revenue. See instructions			2,448,081.	119,256.	0.	-365,046.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	851,399.	851,399.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	40,000.	40,000.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	123,518.	87,674.	6,415.	29,429.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	546,598.	387,978.	28,387.	130,233.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	16,969.	12,045.	881.	4,043.
9 Other employee benefits	87,693.	62,245.	4,554.	20,894.
10 Payroll taxes	52,874.	37,530.	2,746.	12,598.
11 Fees for services (nonemployees):				
a Management				
b Legal	252.		252.	
c Accounting	91,326.	50,250.	22,427.	18,649.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	5,550.		5,550.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	285,871.	236,294.	1,077.	48,500.
12 Advertising and promotion				
13 Office expenses	24,555.	209.	9.	24,337.
14 Information technology	45,050.	19,810.	1,342.	23,898.
15 Royalties				
16 Occupancy	142,366.	101,070.	8,243.	33,053.
17 Travel	8,382.	6,203.	845.	1,334.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	12,866.	1,900.	139.	10,827.
23 Insurance	21,640.	10,146.	381.	11,113.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES & EQUIPMENT	70,010.	5,496.	352.	64,162.
b OTHER BUSINESS EXPENSES	31,333.	27,846.	570.	2,917.
c PRINTING AND REPRODUCTI	23,350.	918.	463.	21,969.
d SUBSCRIPTIONS & DUES	15,411.	13,110.	12.	2,289.
e All other expenses	9,829.			9,829.
25 Total functional expenses. Add lines 1 through 24e	2,506,842.	1,952,123.	84,645.	470,074.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	1,487,923.	1	2,184,206.
	2 Savings and temporary cash investments	663,867.	2	664,595.
	3 Pledges and grants receivable, net	38,853.	3	59,750.
	4 Accounts receivable, net	742,843.	4	32,415.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	16,333.	8	16,012.
	9 Prepaid expenses and deferred charges	66,627.	9	60,283.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 63,867.		
	b Less: accumulated depreciation	10b 52,040.		
	11 Investments - publicly traded securities	432,142.	11	450,879.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets	34,959.	14	50,367.
	15 Other assets. See Part IV, line 11	7,500.	15	7,500.
16 Total assets. Add lines 1 through 15 (must equal line 33)	3,496,370.	16	3,537,834.	
Liabilities	17 Accounts payable and accrued expenses	259,070.	17	159,085.
	18 Grants payable	20,724.	18	22,503.
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	175,450.
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	4,168.	25	6,917.
	26 Total liabilities. Add lines 17 through 25	283,962.	26	363,955.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	2,468,471.	27	2,552,321.
	28 Net assets with donor restrictions	743,937.	28	621,558.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	3,212,408.	32	3,173,879.
33 Total liabilities and net assets/fund balances	3,496,370.	33	3,537,834.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,448,081.
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,506,842.
3	Revenue less expenses. Subtract line 2 from line 1	3	-58,761.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	3,212,408.
5	Net unrealized gains (losses) on investments	5	20,232.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	3,173,879.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.		X
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____		

Form 990 (2020)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,369,354.	1,327,995.	1,636,703.	1,590,794.	2,693,871.	8,618,717.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
4 Total. Add lines 1 through 3	1,369,354.	1,327,995.	1,636,703.	1,590,794.	2,693,871.	8,618,717.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						145,446.
6 Public support. Subtract line 5 from line 4.						8,473,271.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	1,369,354.	1,327,995.	1,636,703.	1,590,794.	2,693,871.	8,618,717.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...	21,450.	16,526.	16,414.	12,856.	18,662.	85,908.
9 Net income from unrelated business activities, whether or not the business is regularly carried on ...						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						8,704,625.
12 Gross receipts from related activities, etc. (see instructions)					12	12,454,447.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f)).....	14	97.34 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	94.99 %
16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described in line 11a above?		
11b		
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		Yes	No
2a			
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI .			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule A (Form 990 or 990-EZ) 2020

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Multiple horizontal lines for supplemental information.

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2020

Department of the Treasury
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527
 ▶ **Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.**
 ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization FARM AID, INC	Employer identification number 36-3383233
--	---

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political campaign activity expenditures ▶ \$ _____
- 3 Volunteer hours for political campaign activities _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2020

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grassroots lobbying)	12,954.													
b	Total lobbying expenditures to influence a legislative body (direct lobbying)	433.													
c	Total lobbying expenditures (add lines 1a and 1b)	13,387.													
d	Other exempt purpose expenditures	2,487,905.													
e	Total exempt purpose expenditures (add lines 1c and 1d)	2,501,292.													
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.	275,065.													
<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">If the amount on line 1e, column (a) or (b) is:</th> <th style="width: 50%;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g	Grassroots nontaxable amount (enter 25% of line 1f)	68,766.													
h	Subtract line 1g from line 1a. If zero or less, enter -0-	0.													
i	Subtract line 1f from line 1c. If zero or less, enter -0-	0.													
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total
2a Lobbying nontaxable amount	263,476.	256,624.	281,014.	275,065.	1,076,179.
b Lobbying ceiling amount (150% of line 2a, column(e))					1,614,269.
c Total lobbying expenditures	5,100.	8,250.	6,582.	13,387.	33,319.
d Grassroots nontaxable amount	65,869.	64,156.	70,254.	68,766.	269,045.
e Grassroots ceiling amount (150% of line 2d, column (e))					403,568.
f Grassroots lobbying expenditures	5,100.	7,898.	6,071.	12,954.	32,023.

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? ..			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (See instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See instructions); and Part II-B, line 1. Also, complete this part for any additional information.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization FARM AID, INC **Employer identification number** 36-3383233

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2020

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	400,590.	367,530.	445,641.	435,714.	436,144.
b Contributions					
c Net investment earnings, gains, and losses	44,230.	60,046.	-8,123.	36,706.	26,564.
d Grants or scholarships	22,503.	21,607.	20,789.	21,439.	20,694.
e Other expenditures for facilities and programs			43,821.		
f Administrative expenses	5,550.	5,379.	5,378.	5,340.	6,300.
g End of year balance	416,767.	400,590.	367,530.	445,641.	435,714.

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment 0.0000 %
 - b Permanent endowment 0.0000 %
 - c Term endowment 100.0000 %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------------------------|-------------------------------------|
| (i) Unrelated organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) Related organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | <input type="checkbox"/> | <input type="checkbox"/> |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		63,867.	52,040.	11,827.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				11,827.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) DEFERRED RENT LIABILITY	6,917.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	6,917.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	2,468,863.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a	20,232.	
b	Donated services and use of facilities	2b	6,100.	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	26,332.
3	Subtract line 2e from line 1		3	2,442,531.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	5,550.	
c	Add lines 4a and 4b		4c	5,550.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	2,448,081.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	2,507,392.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	6,100.	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	6,100.
3	Subtract line 2e from line 1		3	2,501,292.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	5,550.	
c	Add lines 4a and 4b		4c	5,550.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	2,506,842.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE USE OF THIS FUND OF \$416,767 IS RESTRICTED TO THE YOUNKERS-FARM AID SCHOLARSHIP PROGRAM.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

INVESTMENT MANAGEMENT FEE 5,550.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

INVESTMENT MANAGEMENT FEES 5,550.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		VIRTUAL EVENT 9.26 (event type)	VIRTUAL EVENT 4.11 (event type)	NONE (total number)	
Revenue	1	Gross receipts	1,276,774.	508,400.	1,785,174.
	2	Less: Contributions	736,768.	501,732.	1,238,500.
	3	Gross income (line 1 minus line 2)	540,006.	6,668.	546,674.
Direct Expenses	4	Cash prizes			
	5	Noncash prizes	60,853.		60,853.
	6	Rent/facility costs			
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses	826,257.	63,025.	889,282.
	10	Direct expense summary. Add lines 4 through 9 in column (d)			950,135.
11	Net income summary. Subtract line 10 from line 3, column (d)			-403,461.	

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1	Gross revenue			
Direct Expenses	2	Cash prizes			
	3	Noncash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No
	7	Direct expense summary. Add lines 2 through 5 in column (d)			
	8	Net gaming income summary. Subtract line 7 from line 1, column (d)			

9 Enter the state(s) in which the organization conducts gaming activities: _____
 a Is the organization licensed to conduct gaming activities in each of these states? Yes No
 b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No
 b If "Yes," explain: _____

Part IV Supplemental Information (continued)

Multiple horizontal lines for supplemental information.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

**Open to Public
Inspection**

Name of the organization **FARM AID, INC** Employer identification number **36-3383233**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ARKANSAS LAND AND FARM DEVELOPMENT CORPORATION - P.O. BOX 743 - BRINKLEY, AR 72021	71-0542195	501(C)(3)	9,350.	0.	N/A	N/A	HELPING FARMERS THRIVE
CALIFORNIA CERTIFIED ORGANIC FARMERS - 2155 DELAWARE AVE., SUITE 150 - SANTA CRUZ, CA 95060	77-0070930	501(C)(3)	13,750.	0.	N/A	N/A	HELPING FARMERS THRIVE
COMMUNITY ALLIANCE WITH FAMILY FARMERS - 7275 BROWNS VALLEY ROAD - VACAVILLE, CA 95688	94-2914745	501(C)(3)	32,500.	0.	N/A	N/A	HELPING FARMERS THRIVE; TAKING ACTION TO CHANGE SYSTEMS
COMMUNITY FARM ALLIANCE P.O. BOX 130 BEREAS, KY 40403	61-1092056	501(C)(3)	29,700.	0.	N/A	N/A	HELPING FARMERS THRIVE
DAKOTA RURAL ACTION P.O. BOX 549 BROOKINGS, SD 57006	46-0398656	501(C)(3)	18,700.	0.	N/A	N/A	HELPING FARMERS THRIVE
FARMERS VETERAN COALITION P.O. BOX 660675 DALLAS, TX 75266	46-2362098	501(C)(3)	7,500.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ **37.**

3 Enter total number of other organizations listed in the line 1 table ▶ **0.**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2020

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FARMERS LEGAL ACTION GROUP 6 WEST 5TH STREET, SUITE 650 ST. PAUL, MN 55102	36-3431212	501(C)(3)	20,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
FEDERATION OF SOUTHERN COOPERATIVES - 2769 CHURCH STREET - EAST POINT, GA 30344	58-1026695	501(C)(3)	59,250.	0.	N/A	N/A	HELPING FARMERS THRIVE
FRIENDS OF FAMILY FARMERS 249 LIBERTY STREET NE, SUITE 212 SALEM, OR 97301	30-0390131	501(C)(3)	30,800.	0.	N/A	N/A	HELPING FARMERS THRIVE
HAWAII FARMERS UNION FOUNDATION P.O. BOX 1532 KAPAA, HI 96746	47-5653259	501(C)(3)	9,350.	0.	N/A	N/A	HELPING FARMERS THRIVE
ILLINOIS STEWARDSHIP ALLIANCE 230 S. BROADWAY ST, SUITE 200 SPRINGFIELD, IL 62701	37-6160476	501(C)(3)	44,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
INTERTRIBAL AGRICULTURE COUNCIL INC. - 100 27TH STREET N,M SUITE 500 - BILLINGS, MT 59101	36-3886772	501(C)(3)	85,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
IOWA CITIZENS FOR COMMUNITY IMPROVEMENT - 2001 FOREST AVENUE - DES MOINES, IA 50311	42-1110721	501(C)(3)	7,500.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
IOWA FARMERS UNION EDUCATION FOUNDATION - P.O. BOX 1883 - AMES, IA 50010	42-1475262	501(C)(3)	38,350.	0.	N/A	N/A	HELPING FARMERS THRIVE
KANSAS FARMERS UNION FOUNDATION 115 E MARLIN, SUITE 108, BOX 1064 MCPHERSON, KS 67460	48-1183833	501(C)(3)	18,700.	0.	N/A	N/A	HELPING FARMERS THRIVE

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAND LOSS PREVENTION PROJECT P.O. BOX 179 DURHAM, NC 27702	56-1348982	501(C)(3)	10,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
LAND STEWARDSHIP PROJECT 821 EAST 35TH STREET, SUITE 200 MINNEAPOLIS, MN 55407	41-1466054	501(C)(3)	16,850.	0.	N/A	N/A	HELPING FARMERS THRIVE; TAKING ACTION TO CHANGE SYSTEMS
MISSOURI RURAL CRISIS CENTER 1108 RANGELINE STREET COLUMBIA, MO 65201	43-1432033	501(C)(3)	7,500.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
NATIONAL FAMILY FARM COALITION 222 MAIN STREET GLOUCESTER, MA 01930	38-2652620	501(C)(3)	10,000.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
NATIONAL YOUNG FARMERS COALITION P.O. BOX 1074 HUDSON, NY 12534	47-2072946	501(C)(3)	7,500.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
NEBRASKA FARMERS UNION 1305 PLUM STREET LINCOLN, NE 68502	47-0711632	501(C)(3)	9,350.	0.	N/A	N/A	HELPING FARMERS THRIVE
TIDES CENTER P.O. BOX 399385 SAN FRANCISCO, CA 94139	94-3213100	501(C)(3)	7,500.	0.	N/A	N/A	GROWING THE GOOD FOOD MOVEMENT (NORTHEAST SUSTAINABLE AGRICULTURE WORKING GROUP (NESAWG))
OKLAHOMA FARMERS UNION FOUNDATION P.O. BOX 24000 OKLAHOMA CITY, OK 73124	73-1393355	501(C)(3)	9,900.	0.	N/A	N/A	HELPING FARMERS THRIVE
PASA P.O. BOX 11805 HARRISBURG, PA 17108	25-1685497	501(C)(3)	122,500.	0.	N/A	N/A	HELPING FARMERS THRIVE

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ROCKY MOUNTAIN FARMERS UNION FOUNDATION - 7900 E. UNION AVENUE, SUITE 200 - DENVER, CO 80237	74-2636848	501(C)(3)	69,300.	0.	N/A	N/A	HELPING FARMERS THRIVE
RURAL ADVANCEMENT FOUNDATION P.O. BOX 640 PITTSBORO, NC 27312	56-1704863	501(C)(3)	35,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
RURAL COALITION 1029 VERMONT AVENUE NW, SUITE 601 WASHINGTON, DC 20005	52-1203899	501(C)(3)	10,000.	0.	N/A	N/A	HELPING FARMERS THRIVE
SOUTHWEST GEORGIA PROJECT 1216 DAWSON ROAD, SUITE 108 ALBANY, GA 31707	58-1172475	501(C)(3)	7,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
FOUNDATION FOR PUERTO RICO P.O. BOX 364029 SAN JUAN, PUERTO RICO 00936	66-0776227	501(C)(3)	11,500.	0.	N/A	N/A	HELPING FARMERS THRIVE (VISIT RICO)
WISCONSIN FARMERS UNION FOUNDATION 117 W. SPRING STREET CHIPPEWA FALLS, WI 54729	39-1854577	501(C)(3)	7,500.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
WORC EDUCATION PROJECT 220 S. 27TH STREET BILLINGS, MT 59101	84-1123481	501(C)(3)	10,000.	0.	N/A	N/A	TAKING ACTION TO CHANGE SYSTEMS
DREAMING OUT LOUD 80 M STREET SE WASHINGTON, DC 20003	26-1286043	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
JUST FOOD 100 CROSBY STREET, SUITE 303 NEW YORK, NY 10012	06-1555759	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PLEIADES NETWORK, INC. 197 COUNTY ROUTE 10 GERMANTOWN, NY 12534	26-4586944	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
SOUL FIRE FARM INSTITUTE, NC. 1972 HY HIGHWAY 2 PETERSBURG, NY 12138	47-2549969	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
THE BLACK URBAN GARDENERS AND FARMERS OF PITTSBURGH - 1922 FIFTH AVENUE - PITTSBORGH, PA 15219	81-3027113	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
URBAN TREE CONNECTION 1445 N. 52ND STREET PHILADELPHIA, PA 19131	23-2889697	501(C)(3)	6,500.	0.	N/A	N/A	HELPING FARMERS THRIVE
TIDES CENTER P.O. BOX 399385 SAN FRANCISCO, CA 94139	94-3213100	501(C)(3)	5,000.	0.	N/A	N/A	HELPING FARMERS THRIVE

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
EMERGENCY AND FARM DISASTER GRANTS	80	40,000.	0.	N/A	N/A

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

FARM AID'S USUAL PRACTICE IS TO REQUIRE TWO REPORTS. IN 2020, FARM AID SUSPENDED THAT REQUIREMENT IN RECOGNITION OF HARDSHIPS EXPERIENCED BY OUR GRANTEES DUE TO THE COVID-19 PANDEMIC. A FINAL REPORT FOR 2020 GRANTS WAS REQUIRED BY END OF Q2 IN 2021. FINAL REPORTING REQUIREMENTS WERE ALSO SIMPLIFIED TO REDUCE THE BURDEN ON GRANTEES. GRANTEES WERE REQUIRED TO SHARE KEY ACCOMPLISHMENTS, CHALLENGES AND LEARNING BASED ON THEIR WORK IN SUPPORT OF COVID-19 DISASTER RESPONSE AND RESILIENCE EFFORTS.

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **FARM AID, INC** Employer identification number **36-3383233**

Part I Types of Property	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	1	817.	STOCK MARKET QUOTATI
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other (DONATED AUCTI)	X	58	60,853.	ESTIMATED FAIR VALUE
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?		X
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	X	
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2020

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, LINE 32B:

THE ORGANIZATION WORKS WITH A THIRD PARTY THAT USES AN ONLINE AUCTION PLATFORM TO SELL A CURATED LIST OF AUCTION ITEMS. AUCTION ITEMS INCLUDE MEMORABILIA FROM THE BOARD MEMBERS AND ARTISTS THAT PERFORM AT THE ANNUAL FESTIVAL AS WELL AS TICKETS TO THE FESTIVAL AND OTHER EXPERIENCES. THE PROCEEDS FROM THE SALE OF THE AUCTION ITEMS BENEFIT THE ORGANIZATION.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

FARM AID, INC

Employer identification number

36-3383233

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PEOPLE TO CHOOSE FOOD FROM FAMILY FARMS. SINCE 1985, FARM AID HAS
RAISED MORE THAN \$60 MILLION TO SUPPORT PROGRAMS THAT HELP FARMERS
THRIVE, EXPAND THE REACH OF THE GOOD FOOD MOVEMENT, TAKE ACTION TO
CHANGE THE DOMINANT SYSTEM OF INDUSTRIAL AGRICULTURE AND PROMOTE FOOD
FROM FAMILY FARMS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ADVOCATES. WHEN NATURAL DISASTERS STRIKE AND AFFECT FARMERS, FARM AID'S
FAMILY FARM DISASTER FUND RAISES FUNDS TO HELP FARMERS IN THE IMMEDIATE
AFTERMATH AND PROVIDE TRAININGS TO FARMERS FOR ACCESSING DISASTER AID
AND FOR BUILDING ON-FARM RESILIENCE TO PREPARE FOR FUTURE DISASTERS.

WITH THE ONSET OF THE COVID-19 PANDEMIC IN MARCH, 2020 BECAME A YEAR
LIKE NO OTHER. ALREADY ENDANGERED BY FIVE YEARS OF LOW PRICES, TRADE
DISRUPTIONS, FREQUENT NATURAL DISASTERS AND CLIMATE CHANGE, FARMERS
FACED MYRIAD IMPACTS FROM THE COVID-19 PANDEMIC. THESE INCLUDE LOSS OF
DIRECT MARKETS FROM THE CLOSURE OF RESTAURANTS, SCHOOLS AND OTHER
INSTITUTIONS; INCREASED INFRASTRUCTURE AND LABOR COSTS ASSOCIATED WITH
ADAPTING TO CREATE NEW MARKETS; SUPPLY CHAIN AND LABOR DISRUPTIONS; AND
EVEN GREATER DECLINES IN PRICES FOR THEIR PRODUCTS.

QUICKLY SEEING AND UNDERSTANDING THE IMPACT OF COVID-19 AND ITS RELATED
SHUTDOWNS OF MARKETS THAT FAMILY FARMERS DEPEND ON, FARM AID LEAPT INTO
ACTION. ON APRIL 11, AT HOME WITH FARM AID RAISED MORE THAN \$500,000 IN
FUNDS THAT WERE QUICKLY DISTRIBUTED TO FARMERS IMPACTED BY COVID-19.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization

FARM AID, INC

Employer identification number

36-3383233

THE ONE-HOUR LIVE-STREAMED ONLINE CONCERT FEATURED FARM AID BOARD ARTISTS NEIL YOUNG, JOHN MELLENCAMP, DAVE MATTHEWS AND WILLIE NELSON WITH HIS SONS LUKAS AND MICAH NELSON.

AS A RESULT OF AT HOME WITH FARM AID, FARM AID LAUNCHED THE NATIONAL COVID-19 FARMER RESILIENCE INITIATIVE, WORKING WITH MORE THAN 130 LOCAL, STATE AND REGIONAL ORGANIZATIONS IN ALL 50 STATES AND THE US VIRGIN ISLANDS TO DELIVER IMMEDIATE FARMER RELIEF EFFORTS AND LONGER-TERM RESILIENCE STRATEGIES. GRANTS, DISTRIBUTED IN \$500 INCREMENTS, HELPED NEARLY 1,000 FARMERS MEET HOUSEHOLD EXPENSES AND WERE PAIRED WITH RESOURCES PUBLISHED IN MULTIPLE LANGUAGES AND DEVELOPED BY FARM AID'S NATIONAL PARTNERS, INCLUDING FARMERS' LEGAL ACTION GROUP (FLAG), RURAL ADVANCEMENT FOUNDATION INTERNATIONAL-USA (RAFI-USA), INDIGENOUS FOOD AND AGRICULTURE INITIATIVE, INTERTRIBAL AGRICULTURE COUNCIL, AND THE NATIONAL SUSTAINABLE AGRICULTURE COALITION.

ONLINE, FARM AID SHOWCASED THE STORIES OF FAMILY FARMERS AND RANCHERS ADAPTING TO THE CIRCUMSTANCES OF COVID TO KEEP FEEDING THEIR COMMUNITIES. WE SHINED A SPOTLIGHT ON FARMERS CREATING ONLINE MARKETPLACES THAT AGGREGATED AND MARKETED PRODUCTS FROM MANY FARMS WITH CONTACT-LESS HOME DELIVERY, INCLUDING ENSURING THAT THOSE FAMILIES UTILIZING FEDERAL NUTRITION PROGRAMS COULD ACCESS AND AFFORD QUALITY LOCAL FOOD. WE HIGHLIGHTED FARM ORGANIZATIONS THAT ORGANIZED FEEDING PROGRAMS THAT ENSURED FARMERS HAD MARKETS FOR THEIR PRODUCTS WHEN THE SUPPLY CHAIN COLLAPSED AND THAT LOCAL FAMILIES COULD ACCESS HEALTHY FOOD; AND ORGANIZATIONS THAT CREATED VIRTUAL TRAINING PROGRAMS TO ENSURE FARMERS AND FARMWORKERS COULD SAFELY WORK DURING COVID, AS WELL

Name of the organization FARM AID, INC	Employer identification number 36-3383233
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AS ONE-ON-ONE BUSINESS CONSULTING. TO SUPPORT EATERS LOOKING TO SUPPORT LOCAL FARMS, FARM AID CREATED AN ONLINE RESOURCE TO FIND FAMILY FARM FOOD DURING THE PANDEMIC.

THROUGHOUT 2020, FARM AID WORKED TO ENSURE EQUITABLE PANDEMIC RELIEF FOR THE PEOPLE WHO GROW OUR FOOD AND THE WORKERS WHO BRING IT TO OUR TABLES. THROUGH PUBLIC CALLS TO ACTION, MEETINGS WITH MEMBERS OF CONGRESS, AND OUR WORK IN BROAD COALITIONS, WE PRESSURED CONGRESS TO INCLUDE POLICIES IN FEDERAL RELIEF PACKAGES THAT SUPPORT FARMERS IN FINANCIAL CRISIS, INVEST IN LOCAL AND REGIONAL FOOD SYSTEMS THAT GALVANIZED TO FEED COMMUNITIES IN THE WAKE OF MASSIVE FOOD SUPPLY DISRUPTIONS, PROTECT WORKERS AT THE FRONTLINES OF THE PANDEMIC, AND ENSURE FOOD SECURITY FOR MILLIONS OF LOW-INCOME AMERICANS. FARM AID WORKED WITH SENATOR KIRSTEN GILLIBRAND IN DRAFTING THE RELIEF FOR AMERICA'S SMALL FARMERS ACT, WHICH PROVIDES DEBT RELIEF FOR THE SMALL FARMERS AND RANCHERS WHO CONTINUE TO FEED US, STEWARD OUR LAND, AND BOLSTER OUR LOCAL ECONOMIES. THESE ARE THE VERY FARMERS WHO ARE WORKING HARD AND COMING UP WITH CREATIVE SOLUTIONS TO BRING FRESH, HEALTHY FOOD TO COMMUNITIES IN NEED DURING THE PANDEMIC. IN EACH CONSECUTIVE COVID RELIEF PACKAGE, FARM AID'S VOICE WAS LOUD AND CLEAR, CALLING FOR EQUITABLE SUPPORT OF FARMERS AND RANCHERS.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:
COLLECTIVE PROBLEM SOLVING.

FARM AID'S FARMER LEADERSHIP FUND DEFRAYS EXPENSES FOR FARMER LEADERSHIP TRAININGS, STRATEGY MEETINGS AND OTHER OPPORTUNITIES TO ELEVATE THE VOICES OF FAMILY FARMERS.

Name of the organization FARM AID, INC	Employer identification number 36-3383233
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IN MAY, WHEN GEORGE FLOYD WAS MURDERED AND A NATIONAL MOVEMENT FOR RACIAL JUSTICE WAS GALVANIZED, FARM AID AFFIRMED OUR SOLIDARITY WITH BLACK COMMUNITIES WORKING FOR JUSTICE IN THE FACE OF SYSTEMIC RACISM AND VIOLENCE, AND OUR OPPOSITION TO ALL RACIST ACTS OF VIOLENCE, AND THE INSTITUTIONS THAT PERPETUATE WHITE SUPREMACY. IN A STATEMENT ISSUED ON JUNE 4TH, FARM AID COMMITTED TO LISTENING, LEARNING AND DEEPENING WORK TO ADVANCE RACIAL EQUITY AND JUSTICE.

IN THE FALL, FARM AID ENGAGED WITH SENATOR CORY BOOKER'S OFFICE TO HELP SHAPE THE JUSTICE FOR BLACK FARMERS ACT, A LANDMARK BILL CO-SPONSORED BY SENATORS BOOKER, WARREN AND GILLIBRAND, AIMED AT ADDRESSING HISTORIC DISCRIMINATION IN USDA PROGRAMS THAT CAUSED BLACK FARMERS TO LOSE MILLIONS OF ACRES OF FARMLAND AND ROBBED THEM AND THEIR FAMILIES OF HUNDREDS OF BILLIONS OF DOLLARS OF INTER-GENERATIONAL WEALTH.

THROUGHOUT 2020, FARM AID CONTINUED WORK TO TAKE INITIATIVE AND EDUCATE OURSELVES IN PROMOTING RACIAL JUSTICE AND INCLUSIVITY. WE CONTINUED OUR WORK TO AMPLIFY THE VOICES OF BIPOC FARMERS IN OUR COMMUNICATIONS, FORM DEEPER COLLABORATIONS AND NETWORKS WITH ORGANIZATIONS WORKING TO PROMOTE A DIVERSE AND EQUITABLE FOOD SYSTEM, ENGAGE IN A BROAD RANGE OF POLICY PROMOTION AND ADVOCACY, PRIORITIZE GRANTMAKING TO IMPACT INDIGENOUS AND BLACK FARMERS, AND FEATURE BLACK, INDIGENOUS AND PEOPLE OF COLOR (BIPOC) ARTISTS AND FARMERS AS PART OF FARM AID 2020.

INTERNALLY, FARM AID MADE A RENEWED COMMITMENT TO UNDERSTANDING MORE ABOUT DISCRIMINATION AND RACISM, LISTENING TO AND TAKING CUES FROM BIPOC THOUGHT LEADERS, AND MAKING SPACE TO PROCESS RELEVANT CURRENT EVENTS IN REAL TIME. WE ENGAGED AN OUTSIDE CONSULTANT FOR AN ALL-STAFF

Name of the organization FARM AID, INC	Employer identification number 36-3383233
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WORKSHOP FOCUSED ON RACE AND WHITE PRIVILEGE, ESTABLISHED AN INTERNAL RACIAL JUSTICE COMMUNICATION PLATFORM FOR SHARING MEDIA POSTS AND STAFF THOUGHTS ON A DAY-TO-DAY BASIS, AND PARTICIPATED IN THE 21-DAY RACIAL EQUITY HABIT BUILDING CHALLENGE. FARM AID MAINTAINS A WEEKLY DISCUSSION GROUP TO CONTINUE FOCUSED EXPLORATION AND LEARNING, AS WELL AS TO EXAMINE ORGANIZATIONAL PRACTICES THROUGH A DIVERSITY, EQUITY, AND INCLUSION (DEI) LENS. OUR 2020 LEARNINGS LED TO UPDATING OUR EMPLOYEE HANDBOOK WITH AN EXPANDED EQUAL EMPLOYEE OPPORTUNITY STATEMENT AND THE ADDITION OF GUIDELINES AROUND THE USE OF PERSONAL PRONOUNS, BROADENING RECRUITMENT EFFORTS TO ATTRACT A LARGER NUMBER OF DIVERSE CANDIDATES FOR OPEN POSITIONS, AND BEGINNING TO ARTICULATE FRAMEWORKS FOR DECISION-MAKING AROUND OUR BUSINESS VENDORS AND HOW TO CREATE INCREASED OPPORTUNITIES FOR PROMOTING AND SUPPORTING MINORITY- AND WOMEN-OWNED BUSINESSES.

IN ADDITION TO ENGAGING WITH NATIVE-LED ORGANIZATIONS IN THE COVID-19 FARMER RESILIENCE INITIATIVE, FARM AID UNDERSTOOD THE NEED FOR A MORE FOCUSED RESPONSE DEDICATED TO NATIVE FARMERS, WHICH LED TO THE FOOD 4 FAMILIES INITIATIVE, LED BY INTERTRIBAL AGRICULTURE COUNCIL, WITH PARTNERSHIP FROM FARM AID, INDIAN LAND TENURE FOUNDATION AND FIRST NATIONS DEVELOPMENT INSTITUTE.

THE FOOD 4 FAMILIES INITIATIVE IS DEDICATED TO 4-H, FFA GROUPS AND INDEPENDENT YOUTH ACROSS INDIAN COUNTRY WHO SHOW LIVESTOCK BY PARTICIPATING IN ANNUAL MARKET ANIMAL AUCTION SALES. THE REALITIES OF THE COVID-19 PANDEMIC AND THE MEASURES NEEDED TO PROTECT TRIBAL COMMUNITIES MADE LIVE ANIMAL AUCTION SALES IMPOSSIBLE IN 2020. THE FOOD 4 FAMILIES INITIATIVE PROVIDES COUPONS THAT COVER THE PROCESSING FEES

Name of the organization FARM AID, INC	Employer identification number 36-3383233
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FOR ANIMALS RAISED FOR LIVESTOCK SHOW AND MARKET SALE BY TRIBAL YOUTH IN ORDER TO HELP YOUTH MARKET THEIR ANIMALS ONLINE OR BY OTHERWISE SUPPORTING THEIR LOCAL FOOD ECONOMIES, WHERE MEAT SHORTAGES WERE AN IMMEDIATE CONSEQUENCE OF THE PANDEMIC. FARM AID COMMITTED \$75,000 TO THIS INITIATIVE FROM FUNDS RECEIVED FROM THE NATIVE AMERICAN AGRICULTURE FUND THROUGH THE SETTLEMENT OF KEEPSEAGLE V. VILSACK (A CIVIL RIGHTS LAWSUIT AGAINST THE USDA WHICH FOUND THAT IT SYSTEMATICALLY DISCRIMINATED AGAINST NATIVE AMERICAN FARMERS AND RANCHERS.)

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: ENGAGES PEOPLE IN THE CULTURE OF AGRICULTURE THROUGH SMALLER REGIONAL EVENTS AND WITH ITS INSPIRING AND INFORMATIVE SOCIAL AND MEDIA CAMPAIGNS THAT CONNECT EATERS AND FARMERS THROUGH COOKING, EATING, AND GROWING.

SINCE 2013, AMERICA'S FARMERS AND RANCHERS HAVE WEATHERED A 50 PERCENT DROP IN NET FARM INCOME. THE STRAIN IN TODAY'S FARM ECONOMY IS NO ACCIDENT; IT'S THE RESULT OF POLICIES DESIGNED TO ENRICH CORPORATIONS AT THE EXPENSE OF FARMERS AND RANCHERS. IN 2020, COVID-19 SPARKED FURTHER LOSSES AND CHALLENGES FOR FARMERS. IN RESPONSE, FARM AID CONTINUED TO EXPAND OUR DIRECT FARMER RESPONSE AND INCREASED OUR ADVOCACY OF SOLUTIONS TO FARM POLICY THAT NEEDS A MASSIVE SHIFT IN DIRECTION - ONE THAT DELIVERS FAIR PRICES TO FARMERS THAT ALLOW THEM TO MAKE A LIVING.

THROUGH THE 1-800-FARM-AID HOTLINE AND FARMHELP@FARMAID.ORG EMAIL SERVICE, FARM AID'S HOTLINE MANAGER AND OUR TEAM OF HOTLINE OPERATORS

Name of the organization FARM AID, INC	Employer identification number 36-3383233
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REFER FARMERS TO AN EXTENSIVE NETWORK OF FAMILY FARM AND RURAL SUPPORT ORGANIZATIONS ACROSS THE COUNTRY. REFERRALS PROVIDE IMMEDIATE SUPPORT TO FARM FAMILIES IN CRISIS AND FARMERS SEEKING TO TRANSITION TO MORE SUSTAINABLE FARMING PRACTICES, AS WELL AS TO PROSPECTIVE AND BEGINNING FARMERS. MORE THAN 900 CONTACTS WERE MADE TO THE 1-800-FARM-AID HOTLINE AND FARMHELP@FARMAID.ORG EMAIL SERVICE IN 2020, REPRESENTING A 20% INCREASE OVER 2019. FARM AID ISSUED 70 EMERGENCY GRANTS TO FARM FAMILIES IN CRISIS, TOTALING \$40,500, A 15% INCREASE OVER 2019. RECOGNIZING THE INCREASING NEED FOR A TEAM APPROACH TO THE HOTLINE, FARM AID HIRED TWO PART-TIME HOTLINE OPERATORS AT THE END OF 2020 AND PLANS TO FURTHER INCREASE HOTLINE STAFFING IN 2021.

FARM AID'S RESOURCE NETWORK (FARMAID.ORG/IDEAS) OFFERS AN INTERACTIVE WEBSITE AND DATABASE OF MORE THAN 700 ORGANIZATIONS THAT PROVIDE GUIDANCE FOR NEW FARMERS, DIRECT ASSISTANCE TO FARMERS IN CRISIS, AND SUPPORT FOR FARMERS LOOKING TO TRANSITION TO MORE SUSTAINABLE PRODUCTION METHODS AND MARKETS. THROUGH THE FARMER RESOURCE NETWORK (FRN), FARM AID MAKES CONNECTIONS BETWEEN INDIVIDUALS, FARM SERVICE ORGANIZATIONS, AND BUSINESSES TO ADDRESS CHALLENGES AND CREATE OPPORTUNITIES FOR FARMERS. FARM AID POINTS FARMERS AND ADVOCATES TO OUR MOST TRUSTED RESOURCES, NEW OFFERINGS AND TIMELY OPPORTUNITIES VIA OUR CURATED RESOURCE GUIDES. IN 2020, FARM AID WORKED TO REVAMP THE FRN TO BETTER SERVE THE NEEDS OF FARMERS AND RANCHERS ACROSS THE UNITED STATES.

SINCE 2017, FARM AID HAS HELPED BRING AWARENESS AND ACTION TO THE ISSUE OF FARMER MENTAL HEALTH VIA ADVOCACY ON THE FARM AND RANCH STRESS ASSISTANCE NETWORK (FRSAN), WHICH WAS AUTHORIZED IN THE 2018 FARM BILL.

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THE BILL CALLS FOR \$10 MILLION IN ANNUAL FEDERAL FUNDING TO SUPPORT ORGANIZATIONS PROVIDING MENTAL HEALTH RESOURCES TO FARMERS AND AGRICULTURAL WORKERS. IN 2020, FARM AID CONTINUED OUR WORK AS PART OF A COALITION OF ORGANIZATIONS THAT WON A FRSAN GRANT TO BUILD A FARMER SUPPORT NETWORK IN THE NORTHEAST. "BUILDING AN INCLUSIVE AND COMPREHENSIVE NETWORK FOR FARM AND RANCH STRESS ASSISTANCE IN THE NORTHEAST" CONVENES A NETWORK OF FARMER SERVICE PROVIDERS TO BUILD CONNECTIONS AND COLLABORATION. IN 2020, THE NORTHEAST REGION GROUP PREMIERED AN UPDATED FARMER RESOURCE CLEARINGHOUSE, HOSTED ON FARM AID'S WEBSITE, HELD THREE NETWORK-WIDE MEETINGS, AND HOSTED MULTIPLE TRAININGS FOR THE NETWORK.

IN MARCH, FARM AID ENGAGED WITH USA TODAY FOR AN IN-DEPTH INVESTIGATION ON RISING SUICIDE RATES IN FARM COUNTRY AND THE UNDERLYING STRESSORS OF FARM DEBT, TRADE WARS AND THE CLIMATE CRISIS. THE FRONTPAGE STORY UNLOCKED ADDITIONAL COVERAGE OF THE ISSUE, INCLUDING IN THE AMERICAN INDEPENDENT, WHICH NOTED THE RESOURCES FARM AID PROVIDES FOR FARMERS IN STRESS. FARM AID ALSO SPOKE TO THESE ISSUES ON NPR'S NATIONALLY SYNDICATED SCIENCE FRIDAY.

FARM AID WORKED WITH SENATOR TESTER (D-MT) ON A BILL TO ADDRESS STRESS, DEPRESSION AND SUICIDE IN FARM COUNTRY. IN OCTOBER, FARM AID ENDORSED THE SEEDING RURAL RESILIENCE ACT, WHICH WOULD IMPLEMENT A STRESS MANAGEMENT TRAINING PROGRAM AT USDA; PROVIDE USDA AND THE DEPARTMENT OF HEALTH AND HUMAN SERVICES WITH \$3 MILLION FOR A FARMER STRESS PSA CAMPAIGN; AND DIRECT THE SECRETARY OF AGRICULTURE TO DETERMINE BEST PRACTICES FOR FARM STRESS RESPONSE.

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IN RESPONSE TO NATURAL DISASTERS IN PUERTO RICO (EARTHQUAKE), IOWA (A DERECHO) AND IN CALIFORNIA (WILDFIRES), FARM AID MADE GRANTS TO FARM ORGANIZATIONS SUPPORTING ON-THE-GROUND RELIEF EFFORTS IN THE AMOUNT OF \$61,500.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

GROWING THE GOOD FOOD MOVEMENT (GGFM)- FARM AID AND ITS PARTNERS SUPPORT AND IMPLEMENT STRATEGIES THAT BOLSTER THE GOOD FOOD MOVEMENT - THE GROWING NUMBER OF PEOPLE SEEKING FAMILY FARM-IDENTIFIED, LOCAL, ORGANIC OR HUMANELY-RAISED FOOD WITH ECONOMIC JUSTICE FOR FARMERS. FARM AID PROVIDES GRANTS TO GRASSROOTS ORGANIZATIONS THAT FOSTER CONNECTIONS BETWEEN FARMERS AND EATERS BY GROWING AND STRENGTHENING LOCAL AND REGIONAL MARKETS AND EXPANDING THE REACH OF FAMILY FARM FOOD INTO URBAN NEIGHBORHOODS, GROCERY STORES, RESTAURANTS, SCHOOLS AND OTHER PUBLIC INSTITUTIONS.

FARM AID JOINED IOWA FARMERS UNION IN AN AMICUS BRIEF TO SUPPORT A CASE BROUGHT BY IOWA CITIZENS FOR COMMUNITY IMPROVEMENT BEFORE THE IOWA SUPREME COURT TO REQUIRE THAT THE STATE OF IOWA PROTECT IOWA'S WATERWAYS FROM FACTORY FARM POLLUTION. IN DECEMBER, FARM AID CO-AUTHORED AN OP-ED, FAMILY FARMERS DEPEND ON CLEAN WATER, WITH THE IOWA FARMERS UNION, WHICH WAS PUBLISHED IN THE GAZETTE (CEDAR FALLS, IA).

IN DECEMBER, FARM AID JOINED A BROAD COALITION OF FARMERS, FOOD CHAIN WORKERS, FRONTLINE AND RURAL COMMUNITIES, AS WELL AS 72 ENVIRONMENTAL, ANIMAL WELFARE, AND PUBLIC HEALTH ORGANIZATIONS IN WRITING ANIMAL AGRICULTURE REFORM POLICY RECOMMENDATIONS FOR THE BIDEN-HARRIS

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ADMINISTRATION. THIS COMPREHENSIVE DOCUMENT INCLUDES RECOMMENDATIONS THAT CUT ACROSS MULTIPLE AGENCIES, EXECUTIVE ACTIONS AND LAWS TO REFORM OUR HIGHLY INDUSTRIALIZED AND CORPORATE-CONTROLLED ANIMAL FOOD SYSTEM. THE RECOMMENDATIONS URGE STRONGER REGULATION OF FACTORY FARMS AND SWIFT ACTION TO BUILD A JUST, REGENERATIVE, REGIONAL, HIGH-WELFARE ANIMAL AGRICULTURE SYSTEM.

THROUGHOUT 2020, FARM AID WAS A MEMBER OF THE CAMPAIGN TO REFORM CONTRACT AGRICULTURE (CCAR), AND WAS PART OF DEVELOPING CCAR'S POLICY RECOMMENDATIONS FOR THE BIDEN-HARRIS ADMINISTRATION. FARM AID ALSO COLLABORATED WITH 16 FOOD, FARM AND RURAL ORGANIZATIONS ON FAMILY FARM ACTION'S BUILD BACK BETTER, A COMPREHENSIVE PLAN THAT DETAILS RECOMMENDATIONS FOR THE ADMINISTRATION TO SUCCESSFULLY REVITALIZE RURAL COMMUNITIES.

IN DECEMBER, FARM AID BOARD ARTISTS STATED FARM AID'S VISION FOR FIXING THE FARM AND FOOD SYSTEM, BY PLACING INDEPENDENT FARMERS AND RURAL AMERICANS AT THE USDA; PUTTING OUR FARM AND FOOD SYSTEM BACK IN THE HANDS OF THE PEOPLE; ENDING SYSTEMIC RACISM IN AGRICULTURE AND CREATING OPPORTUNITY FOR ALL; COMBATING CLIMATE CHANGE; REVITALIZING INFRASTRUCTURE AND STRENGTHENING RURAL COMMUNITIES; AND CREATING ACCESSIBLE AND AFFORDABLE HEALTH CARE.

IN DECEMBER, FARM AID MADE STRATEGIC GRANTS TO LONG-TERM PARTNERS IN THE AMOUNT OF \$155,000. FARM AID'S AGRICULTURAL SCHOLARSHIP FUND GRANTED \$20,770.54 TO AGRICULTURAL STUDENTS AT THREE UNIVERSITIES IN 2020.

EXPENSES \$ 151,490. INCLUDING GRANTS OF \$ 7,500. REVENUE \$ 0.

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FORM 990, PART VI, SECTION A, LINE 2:

WILLIE NELSON AND LANA NELSON - FAMILY RELATIONSHIP.

WILLIE NELSON AND MARK ROTHBAUM - BUSINESS RELATIONSHIP.

FORM 990, PART VI, SECTION A, LINE 8B:

THERE WERE NO COMMITTEE MEETINGS HELD IN 2020.

FORM 990, PART VI, SECTION B, LINE 11B:

A COPY OF THE FORM 990 IS PROVIDED TO THE BOARD OF DIRECTORS FOR REVIEW,
AND PRIOR TO THE ITS FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

FARM AID'S CONFLICT OF INTEREST POLICY APPLIES TO ALL BOARD MEMBERS AND
OFFICERS. IT IS MONITORED BY THE ORGANIZATION'S OPERATIONS DIRECTOR.

FORM 990, PART VI, SECTION B, LINE 15:

FARM AID METHODICALLY ASSESSES AND MAKES DECISIONS ON SALARY LEVELS BASED
ON INDEPENDENT MARKET RATE COMPENSATION SURVEYS PRODUCED BY ITS PAYROLL
PROVIDER, A NATIONAL LEADER IN PAYROLL MANAGEMENT. SALARIES ARE DETERMINED
USING THE COMPENSATION ANALYSES, AND BASED ON THE 50TH PERCENTILE OF MARKET
RATE FOR EACH POSITION GIVEN FARM AID'S GEOGRAPHIC LOCATION AND LINE OF
WORK. ADDITIONALLY, FARM AID UTILIZES BUREAU OF LABOR STATISTICS DATA FOR
ANNUAL COST OF LIVING SALARY INCREASES, TO BE WAIVED IN THE EVENT OF SEVERE
ORGANIZATIONAL FINANCIAL DIFFICULTY, OR IN THE EVENT OF A RECENT MARKET
RATE ADJUSTMENT. EXPANSION OF JOB DESCRIPTION IS THE DETERMINING FACTOR IN
MAKING OTHER SALARY INCREASES. THE EXECUTIVE DIRECTOR MAKES ALL FINAL
SALARY DETERMINATIONS, EXCEPT IN THE CASE OF THE EXECUTIVE DIRECTOR'S

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SALARY, IN WHICH CASE, IT IS DETERMINED BY THE BOARD OF DIRECTORS.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AZ, CA, CT, FL, GA, HI, IL, IN, KS, KY, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OK, OR, PA
RI, SC, UT, WI

FORM 990, PART VI, SECTION C, LINE 19:

FARM AID DISCLOSES KEY FINANCIAL AND GOVERNANCE DOCUMENTS ON ITS WEBSITE
FOR PUBLIC ACCESS AT [HTTPS://WWW.FARMAID.ORG/ABOUT-US/ANNUAL-REPORT/](https://www.farmaid.org/about-us/annual-report/).

DOCUMENTS THAT ARE POSTED FOR PUBLIC REVIEW INCLUDE THE ANNUAL ACTIVITIES
REPORT, IRS FORM 990 AND AUDITED FINANCIAL STATEMENTS FOR THE MOST RECENTLY
AUDITED FISCAL YEAR, THE ORGANIZATION'S IRS LETTER OF DETERMINATION, AND
ITS FORM 1023, WHICH INCLUDES ITS GOVERNING DOCUMENTS. THESE DOCUMENTS ARE
ALSO MADE AVAILABLE UPON REQUEST.

FORM 990, PART IX, LINE 11G, OTHER FEES:

OTHER CONTRACTED SERVICES:

PROGRAM SERVICE EXPENSES	122,810.
MANAGEMENT AND GENERAL EXPENSES	1,024.
FUNDRAISING EXPENSES	18,478.
TOTAL EXPENSES	142,312.

MARKETING, PUBLIC RELATIONS & MEDIA:

PROGRAM SERVICE EXPENSES	113,484.
MANAGEMENT AND GENERAL EXPENSES	53.
FUNDRAISING EXPENSES	30,022.
TOTAL EXPENSES	143,559.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	285,871.
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FORM 990, PART VIII, LINE 1F

THIS AMOUNT ALSO INCLUDES \$341,000 OF SPONSORSHIP INCOME RECEIVED FOR THE CONCERT AND BENEFIT EVENTS IN 2020.